

Food is bankable

Food is one of the world's most predictable categories of demand

LocalDutch is building a food infrastructure system that combines

**predictive demand intelligence,
purpose-built facilities, and
logistics efficiency**

to create a **predictable and profitable food supply chain**

The current food system was built for a different world

It depends on long-distance logistics and centralized production

65%

of food cost is
spent on logistics

2,500

miles before
consumption

55%

Fresh produce is
wasted in USA

LocalDutch is building a new vertically integrated food infrastructure

LocalDutch

Logistic advantage

Demand-first

Purpose-built

Repeatable

Product:

Food

Asset Class:

Infrastructure

Category:

Logistics

Logistics creates the advantage

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Logistic advantage

Demand-first

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Repeatable

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90%

less logistics

90%

less waste

30%

EBITDA margin

Current food system

The largest inefficiency in fresh produce is the distance and complexity between production and consumption

 **LocalDutch**

The LocalDutch system begins with demand

LocalDutch

Logistic advantage

Demand-first

Purpose-built

Repeatable

LocalDutch

Understand
demand



Source /
Produce



Predictability

Current fresh produce system

Produce



Find demand



Inefficiency
& waste

The infrastructure is designed around the operating model

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Logistic advantage

Demand-first

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LocalDutch

Every layer is designed around the same operating model

Demand & Sourcing
Production & Distribution

Current model

Technology is designed around a specific business

Production

Retail

Distribution

Standardized infrastructure is designed for replication

LocalDutch

Logistic advantage

Demand-first

Purpose-built

Repeatable

Each serves a local market. We scale through regional clusters

Unit economics and earning models

Standardized infrastructure creates predictable unit economics

\$3M

annual revenue

30%

EBITDA margin

60%

gross margin

6 yrs

payback period

Earning models, based on best-in-class Franchise model (Chick-fil-A)

OpCo

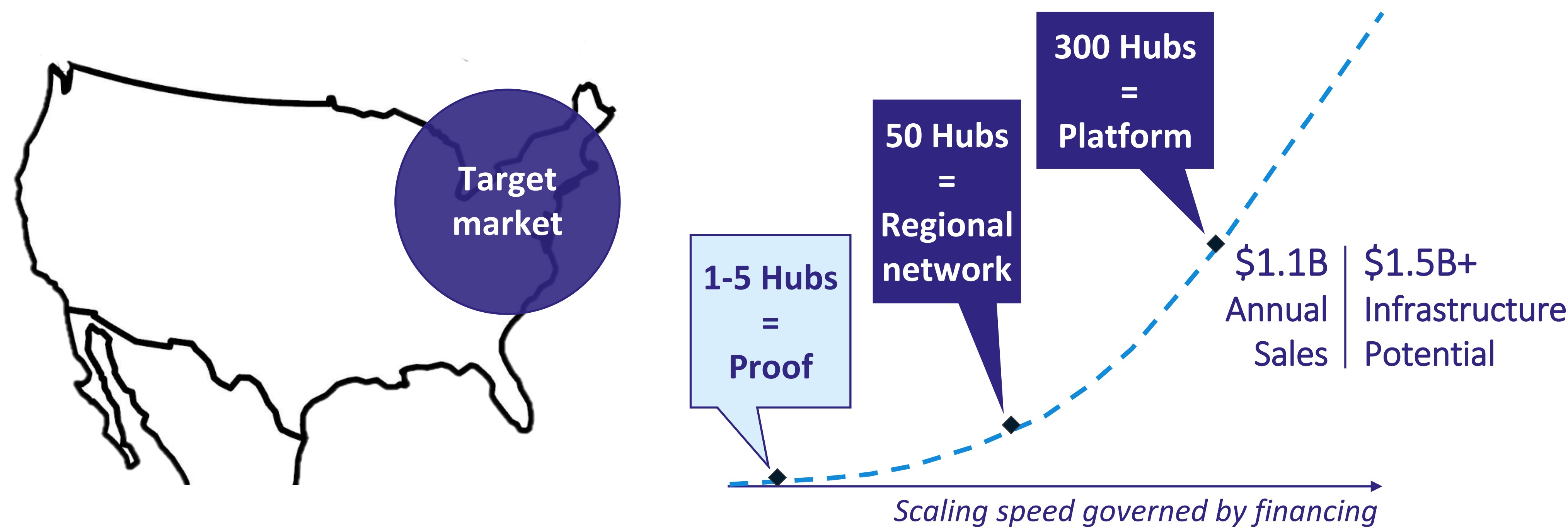
direct sales/retail play
(30% EBITDA margin)

PropCo

Real Estate play
(rent & asset appreciation)

Scale is opportunity

The LocalDutch model is designed as standardized infrastructure to serve a local market and scale through regional clusters



TAM 2,500+ in target market, we make food bankable



The ask

Sources

\$15M

Equity for growth
at holdings level

Enabling \$15M
matching debt and grants

Uses

Runway for
Holdings, PropCo & OpCo

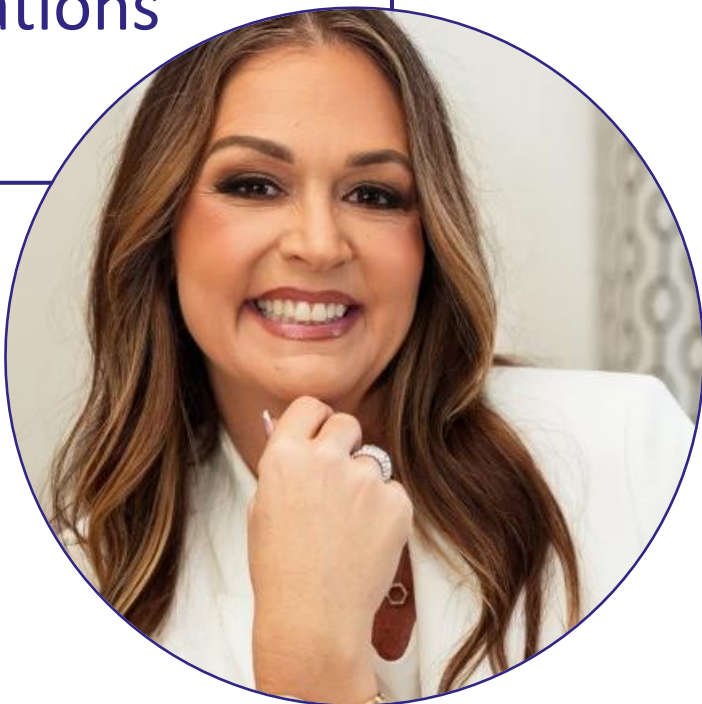
Milestones in 36 months:
5 Hubs in operation &
Series A funding secured

Management team

Jamie Berger

Marketing

Serial Founder · Local food operations
at scale Central PA



Maurice van der Knaap, BSc.

CEO

Serial Founder
30+ CEA projects · \$400M+ assets



Arne Splet, MSc.

Finance

Project Manager of \$50-500M Industry Assets

Drew Barton, P.E.

Operations

Serial Founder
\$300M+ Real Estate Projects



Cat Wilsbach, P.E.

Project Development

\$250M+ Projects · P.E. · LEED A.P.

Thank You

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